Provision of Equipment and Procurement Services

Desktop Specifications				
Components	Low End-User	High End-User		
Chassis Style	Small Form Factor	Minitower		
Chip	Intel Pentium D or AMD equiv.	Intel Pentium D or AMD equiv.		
Processor/Clock Speed	915/2.80GHz (P4 3.2GHz equiv.)	945/3.4GHz (P4 3.2GHz equiv.)		
Memory	1GB	2GB		
Hard Drive	80GB	160GB		
Optical Drive	DVD+/-RW with software	DVD+/-RW with software		
Operating System	Microsoft Windows XP Professional	Microsoft Windows XP Professional		
Network Card/Sound	Integrated	Integrated		
Video/Graphics	Integrated	128MB		
Speakers	Internal	Internal		
Floppy Drive	No	No		
Keyboard	Standard 104+ USB	Standard 104+ USB		
Mouse	2 Button Entry w/Scroll USB	2 Button Entry w/Scroll USB		
Warranty	4 year NBD	4 year NBD		
Pricing Per Seat (per month)	\$27.95	\$36.97		
Payment Per Annual Term	\$335.48	\$443.64		
3 Year Total	\$1,006.45	\$1,330.92		

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Notebook Specifications				
Components	14" Notebook	15" Notebook		
Chip	Intel CoreDuo or AMD	Intel CoreDuo or AMD		
Спр	equiv.	equiv.		
Processor/Clock Speed	T 2300 1.66 (P M 1.86	T 2400 1.83 (P M 2.0		
1 Tocesson/Clock Opeed	equiv.)	equiv.)		
LCD Resolution	WXGA	WXGA		
Memory	1GB	1GB		
Hard Drive	60GB	60GB		
Optical Drive	DVD+/-RW with software	DVD+/-RW with software		
Operating System	Microsoft Windows XP	Microsoft Windows XP		
Operating System	Professional	Professional		
Modem	Internal 56k	Internal 56k		
Network Card	Integrated	Integrated		
Sound/Graphics	Integrated	Integrated		
Floppy Drive	No	No		
AC Adapter / Battery	Yes	Yes		
Wi-Fi (802.11) miniPCi				
card	Integrated 802.11b/g	Integrated 802.11b/g		
Warranty	4 year NBD	4 year NBD		
Pricing Per Seat (per				
month)	\$47.53	\$49.53		
Payment Per Annual				
Term	\$570.36	\$594.36		
3 Year Total	\$1,711.08	\$1,783.08		

The Unisys base services offering for the Pricing per Seat listed above includes the following services:

- 1. Asset Tracking
- 2. Break/Fix Vendor-Owned Equipment
- 3. Unwind at the end of the engagement

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Unisys has provided a description of the following services which have been included in our base offering:

1. Asset Tracking Services

Unisys Asset Management Services provide a central asset management system (people, process, and technology) to maintain tracking of vendor-owned equipment. Unisys updates the information as necessary to account for Moves/Adds/Changes and maintenance support (break-fix and deskside support).

Unisys is qualified to perform the services that the RFO requests for vendorowned equipment. We are recognized in the industry as a subject matter expert and a leading provider of asset management and tracking professional services.

Reporting is a critical tool for interaction with State of Texas management. The Unisys PMO will continually monitor, measure, and deliver the established engagement service levels for Asset Management. As part of our Base Services, Unisys will offer our standard reports that will provide the Agencies with information on their assets.

As part of our base offering for Asset Management, Unisys will provide the Service Parameter defined in the table below.

	Service Package
Service Parameter	Bronze
Basic Asset Information (Device Number, User Name, Serial Number, Computer Make/Model, BIOS Version Date, and so forth)	x

2. Break/Fix Vendor Owned

Unisys maintenance support services for vendor-owned equipment are provided in conjunction with Equipment Procurement Services. These services provide the on-site attendance at equipment location by Unisys field service engineers to diagnose and repair hardware components in accordance with the manufacturer's instructions. Services provided are as follows.

Unisys Break-Fix/Maintenance Services for vendor-owned equipment will provide dispatched on-site support at equipment locations by Unisys field service engineers to diagnose and repair hardware components in accordance with the manufacturer's instructions. Services include responding, diagnosing, repairing, and restoring physical devices by field engineers. The Bronze level of Break-

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Fix/Maintenance Services for vendor-owned equipment is provided as part of our base offering, which is detailed in the table below.

Unisys provides services in Texas through our internal field operations personnel and subcontractors based on geography. Break-Fix/Maintenance Services for vendor-owned equipment is offered in the following Service Package for our base offering.

	Service Package
Service Parameters	Bronze
Hours of Coverage	5x9 (M-F)
Devices Covered	Desktops and printers
Restore SLA	Next Business Day

3. Unwind/End of Engagement

As part of our base offering, Unisys will perform the following activities as part of the Unwind/End of Engagement Services.

- Unisys and the DIR customer will jointly review the deinstallation schedule and determine scheduling requirements
- Unisys will provide a weekly site status report during the deinstallation period
- Follow customer procedures for site security
- Document the equipment tag information (including the serial number and customer tag) where applicable
- Deliver the existing desktop or laptop to a specified location in the building where the deinstallation occurred
- Coordinate the delivery of service with the customer
- Package the deinstalled equipment for shipping and deliver it to the specified location
- Request customer sign-off that the deinstallation is complete
- Complete and transmit all required documentation and inventory paperwork to the customer's project manager

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Optional Services

Service Categories and Service Levels	Descriptions	Pricing
Help Desk Services		
Service Desk	Unisys will provide a Single Point of Contact for all support services provided by Unisys. We will deliver Service Desk support to the end users from our multichannel, first-line support desk in Austin, Texas. Staff in the Service Desk will be responsible for resolving, managing, routing, tracking and escalating all support tickets.	
Bronze	Hours of Coverage: 5x9 (Monday - Friday) Average Speed to Answer: 45 seconds Abandonment Rate: <= 6% First Call Resolution: 50%	\$13.59 per incident
Silver	Hours of Coverage: 5x12 (Monday - Friday) Average Speed to Answer: 45 seconds Abandonment Rate: <= 6% First Call Resolution: 75%	\$17.97 per incident
Gold	Hours of Coverage: 7x24 Average Speed to Answer: 30 seconds Abandonment Rate: <= 6% First Call Resolution: 85%	\$26.42 per incident
On-Site Support and M	Moves/Adds/Changes (MACs) Services	
On-Site Support and MAC Services	Unisys will use a combination of dispatched and dedicated resources to deliver the required onsite and MAC support. We will leverage both our dedicated and shared resources to deliver the support services to the end users across the state of Texas.	
Bronze	Hours of Coverage: 5x9 (Monday - Friday) Devices covered: Desktops and Printers MACs included: 0.5 (per device per year) MAC Accomplishment: within 3 business days MAC-vs-Project Threshold: More than five (5) associated MACs is a project Desk side Events included: 0.5 per (device per year) Desk side Restore SLA: Next Business Day	\$10.20 per device per month
Silver	Hours of Coverage: 5x12 (Monday - Friday) Devices covered: Desktops, Printers, Servers, Network devices MACs included: 0.75 (per device per year) MAC Accomplishment: Within 2 business days MAC-vs-Project Threshold: More than ten (10) associated MACs is a project Desk side Events included: 1.0 per device per year Desk side Restore SLA: Next Business Day	\$19.09 per device per month
Gold	Hours of Coverage: 7x24 Devices covered: Desktops, Printers, Servers and Network devices MACs included: 1.0 per device per year MAC Accomplishment: Within 2 business days MAC-vs-Project Threshold: More than fifteen (15) associated MACs is a project Desk side Events included: 1.25 per device per year Desk side Restore SLA: Desktops (8 hours), Printers (Next Business Day), Servers (4 hours) and Network devices (4 hours)	\$25.69 per device per month

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Service Categories and Service Levels	Descriptions	Pricing
Remote Support Serv	l ices	
Service Desk— Remote Control	The Unisys Service Desk has the capability, from a centralized location, to "take over" and support a piece of equipment (desktop). Remote Support Services provided through the Service Desk are included in Silver and Gold Service Packages.	See Service Desk pricing above
Server Monitoring and Management	All distributed servers will be monitored and managed from our Managed Service Center located in Austin, Texas. Unisys will ensure support services are available to identify and solve system problems. Support for management and operation of the distributed server environment will be provided by teams of engineers with platform expertise from our Support Centers.	
Bronze	Support Coverage: 7x24 Remote Response: 30 minutes Respond to Request for New Project: 4 weeks Performance Management: Quarterly	\$41.49 per device per month
Silver	Support Coverage: 5x9 Remote Response: 30 minutes Resolution: 8 hours Non-Production Server Availability: 95% Production Server Availability: 99% Emergency Patches: 3 Business Days Respond to new projects: 3 Weeks Routine Patch Deployment: Every other month Virus Detection: 30 minutes Virus Eradication: 8 hours Performance Management: Quarterly OS Upgrade: 2 Years	\$569.46 per device per month
Gold	Support Coverage: 7x24 Remote Response: 15 minutes Resolution: 4 hours Non-Production Server Availability: 98% Production Server Availability: 99.9% Emergency Patches: 1 Business Day Respond to new projects: 2 Weeks Routine Patch Deployment: Monthly Virus Detection: 15 minutes Virus Eradication: 4 hours Performance Management: Monthly OS Upgrade: Annually	\$689.86 per device per month

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Service Categories	Descriptions	Pricing
and Service Levels		
Network Management	1	
Network Monitoring and Management	All distributed servers will be monitored and managed from our Managed Service Center located in Austin, Texas. Unisys will ensure support services are available to identify and solve system problems. Support for management and operation of the distributed server environment will be provided by teams of engineers with platform expertise from our Support Centers.	
Bronze	Bronze includes Network Monitoring and notifications of alerts. Support Coverage: 7x24 Remote Response: 30 minutes Fault Monitoring: Included Performance Monitoring: Included	\$39.23 per device per month
Silver	The Silver includes Bronze plus network management which includes troubleshooting and fault isolation. Additional features:	\$67.16 per device per month
Gold	The Gold service package includes Silver. Support Coverage: 7x24 Remote Response: 15 minutes Resolution: 4 hours Availability: 98%	\$81.11 per device per month

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Service Categories and Service Levels	Descriptions	Pricing
Software Services		
Desktop Management	Unisys will the building, testing, and distributing consistent images of workstation software for the DIR's Customer's end users. Unisys is completely responsible for managing all aspects of software licenses, regardless of software vendor.	
Bronze	Emergency security patches applied: Within 16 business hours Non-Emergency security patches applied: Within five (5) business days Standard Images Maintained: Two (2) Standard Reporting Major Application Packages Packaged and Distributed: Non Included Major Application Package Preparation Time: Not Included	\$17.21 per device per month
Silver	Emergency security patches applied: Within 8 business hours Non-Emergency security patches applied: Within three (3) business days Standard Images Maintained: Five (5) Standard Reporting Major Application Packages Packaged and Distributed: Two (2) per quarter Major Application Package Preparation Time: Fifteen (15) business days	\$21.54 per device per month
Gold	Emergency security patches applied: Within 8 business hours Non-Emergency security patches applied: Within three (3) business days Standard Images Maintained: Ten (10) Standard Reporting Major Application Packages Packaged and Distributed: Five (5) per quarter Major Application Package Preparation Time: Ten (10) business days	\$25.82 per device per month
Mobility Management	Unisys leverages more than 20 years of experience in managing mission critical applications associated with a mobile infrastructure. We have key partnerships with Microsoft, Nokia, Intellisync, and Dexterra to manage and control a mobile infrastructure, which includes hardware, software, deployment, and installation management and control.	
Bronze	Second-Level Telephone Support: Included Device Support Documentation: Within four (4) weeks Standard Reporting: Included	\$6.38 per device per month
Silver	Second-Level Telephone Support: Included Device Certification: Within three (3) weeks Device Kill: Within three (3) business days Software Patch Distribution: Within twenty (20) working days Remote Backup, Disablement, Restore: Included Standard Reporting: Included	\$19.08 per device per month
Gold	Second-Level Telephone Support: Included Device Certification: Within two (2) weeks Device Kill: Within two (2) business days Software Patch Distribution: Within twenty (20) working days Remote Backup, Disablement, Restore: Included Standard Reporting: Included	\$24.34 per device per month

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Service Categories and Service Levels	Descriptions	Pricing
Asset Tracking Service	es	
Asset Management	Combining Service Desk automation with IT asset management automation provides a great deal of time during the problem resolution process. By automating multiple asset management functions, we are able to provide real time information to speed up problem resolution, ensure data accuracy, and decrease incident management costs	
Bronze	The Bronze package collects the following data for the purpose of tracking the location of the system: Basic Asset Information (Device Number, User Name, Serial Number, Computer Make/Model, BIOS Version Date, and so forth)	\$2.35 per device per month
Silver	The Silver package collects the data defined in the Bronze package and the following: • Additional Data Points Tracked (RAM, Hard Drive Size, Free Space Available, CPU Type, CPU speed, Operating System Version, and so forth	\$3.79 per device per month
Gold	The Gold package collects the data defined in the Bronze and Silver packages and the following additional data: • Software License Data (such as applications that reside on the device)	\$4.35 per device per month

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Service Categories	Descriptions	Pricing
and Service Levels		
Security Services		1
Firewall Monitoring and Management	All distributed servers will be monitored and managed from our Managed Service Center located in Austin, Texas. Unisys will ensure support services are available to identify and solve system problems. Support for management and operation of the distributed server environment will be provided by teams of engineers with platform expertise from our Support Centers.	
Bronze	Bronze Service includes Firewall Monitoring and notifications of alerts and reporting. Support coverage: 7x24 Remote Response: 30min Reporting: Included	\$700.26 per device per month
Silver	Silver Service includes Bronze Service plus firewall management, which includes troubleshooting and fault isolation. Additional features: • Policy management • Configuration management • Configuration backup • Event correlation • Performance management Support coverage: 5x9 Remote Response: 30min Resolution: 8 hours Availability: 95.0% Reporting: Included Customer Web Portal: Included	\$935.59 per device per month
Gold	Gold Service includes Silver Service plus additional features: Intrusion Detection Service (IDS) event log monitoring Notification and escalation IDS Event correlation Vulnerability scanning Support coverage: 7x24 Remote Response: 15min Resolution: 4 hours Availability: 98.0% Reporting: Included Customer Web Portal: Included	\$1,293.37 per device per month

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Service Categories and Service Levels	Descriptions	Pricing
Training		
Training Services	Unisys will provide training options that can be customized to meet your specific needs and requirements. The training options include web based self paced courses, live web based courses and on site classes.	
Bronze	Bronze includes: Prerecorded Web-based e-Learning Seminars Instructional Sheets and Other Data Available for Download Access to Prerecorded Training Sessions	\$191.33 per class per person
Silver	Silver includes: Prerecorded Web-based e-Learning Seminars Instructional Sheets and Other Data Available for Download Access to Prerecorded Training Sessions Live Web-based e-Learning Seminars Live On-Line Classes	\$382.65 per class per person
Gold	Gold includes: Prerecorded Web-based e-Learning Seminars Instructional Sheets and Other Data Available for Download Access to Prerecorded Training Sessions Live Web-based e-Learning Seminars Live On-Line Classes Customized On-Site Classes	\$637.76 per class per person
0		
Included in other Service Categories	Reporting and Documentation N/A	Included in other services

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Service Categories and Service Levels	Descriptions	Pricing	
Unwind/End of Engagement Services			
Asset Recovery	This Service will manage the de-installation and packaging of Vendor provided equipment		
Bronze	 Bronze Service Package Unisys and a DIR customer will jointly review the deinstallation schedule and determine scheduling requirements. End of Engagement services may apply to any or all of the following: desktops, workstations, notebooks, portables, printers, and monitors. As part of this Service Package, Unisys will: Follow customer procedures for site security Document the equipment tag information (including the serial number and customer tag) where applicable Remove the existing desktop or laptop off line and perform a secure data wipe according to project expectations. Some hard drives may need to be removed from the unit and left with the customer. Request customer sign-off that the deinstallation is complete Deliver the existing desktop or laptop to a specified location in the building where the deinstallation occurred Complete and transmit all required documentation and inventory paperwork to the customer's project manager 	\$206.63 per device (One Time Charge)	
Silver	 Silver Service Package Unisys and a DIR customer will jointly review the deinstallation schedule and determine scheduling requirements. End of Engagement services apply only to desktops, workstations, notebooks, and portables. Unisys will provide an experienced engagement manager to manage the efforts supplied as part of a Supplemental Agreement. Our engagement manager may be the technical lead on site. Unisys will: Follow customer procedures for site security Document the equipment tag information (including the serial number and customer tag) where applicable Remove the existing desktop or laptop off line and perform a secure data wipe according to project expectations. Some hard drives may need to be removed from the unit and left with the customer. Package the deinstalled equipment for shipping and deliver it to a specified location in the building where the deinstallation occurred. Unisys will provide packaging materials. Request customer sign-off that the deinstallation is complete Complete and transmit all required documentation and inventory paperwork to the customer's project manager 	\$254.85 per device (One Time Charge)	
Gold	Gold Service Package Unisys and a DIR customer will jointly review the deinstallation schedule and determine scheduling requirements. End of Engagement services apply only to desktops, workstations, notebooks, and portables. Unisys will provide an experienced project manager to manage the efforts supplied as part of a Supplemental Agreement. Our project manager will be expected to: Plan the resource level of the project Report status and communication Enable day-to-day execution of tasks Coordinate with the customer to enable barriers to be removed	\$309.95 per device (One Time Charge)	

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- Develop and assign tasks
- Manage project budget
- Oversee change control
- Track progress against milestones
- Coordinate the delivery of service with the customer
- Represent Unisys at project meetings
- Adhere to the predetermined schedule
- Confirm that Unisys technical personnel have significant experience in the deinstallation of desktops, workstations, and laptops

Confirm that a Unisys technical lead will be available on call during the deinstallation.

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Service Categories	Descriptions	Pricing
and Service Levels		
	e Services—Vendor Owned Equipment	T
Maintenance Support Services— Vendor Owned Equipment	Unisys provides comprehensive multi-vendor service offerings for distributed computing environments. We will effectively maintain and manage all multi-vendor IT infrastructures by providing a single-vendor model for comprehensive support across desktops, printers and servers.	
	Desktop	
Bronze	Hours of Coverage: 5x9 (Monday - Friday) Parts: Not Included Restore SLA: Next Business Day	Included in the Price of the Hardware
Silver	Hours of Coverage: 5x12 (Monday - Friday) Parts: Not Included Restore SLA: Next Business Day	\$2.82 per device per month
Gold	Hours of Coverage: 7x24 Parts: Not Included Restore SLA: eight (8) hours	\$3.60 per device per month
	Printer	
Bronze	Hours of Coverage: 5x9 (Monday - Friday) Parts: Not Included Restore SLA: Next Business Day	\$3.52 per device per month
Silver	Hours of Coverage: 5x12 (Monday - Friday) Parts: Not Included Restore SLA: Next Business Day	\$4.03 per device per month
Gold	Hours of Coverage: 7x24 Parts: Not Included Restore SLA: Next Business Day	\$4.23 per device per month
	Server	-
Bronze	Not Available	Not Available
Silver	Hours of Coverage: 5x12 (Monday - Friday) Parts: Not Included Restore SLA: Next Business Day	\$11.91 per device per month
Gold	Hours of Coverage: 7x24 Parts: Not Included Restore SLA: four (4) hours	\$15.55 per device per month

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Service Categories	Descriptions	Pricing
and Service Levels		
	e Services—Customer Owned Equipment	T
Maintenance Support Services- Customer Owned Equipment	Unisys provides comprehensive multi-vendor service offerings for distributed computing environments. We will effectively maintain and manage all multi-vendor IT infrastructures by providing a single-vendor model for comprehensive support across desktops, printers and servers.	
	Desktop	
	Hours of Coverage: 5x9 (Monday - Friday)	\$2.51
Bronze	Parts: Not Included Restore SLA: Next Business Day	per device per month
	Hours of Coverage: 5x12 (Monday - Friday)	\$2.82
Silver	Parts: Not Included Restore SLA: Next Business Day	per device per month
Gold	Hours of Coverage: 7x24	\$3.60
	Parts: Not Included	per device
	Restore SLA: eight (8) hours	per month
	Printer	
Bronze	Hours of Coverage: 5x9 (Monday - Friday) Parts: Not Included Restore SLA: Next Business Day	\$3.52 per device per month
		\$4.03
Silver	Hours of Coverage: 5x12 (Monday - Friday) Parts: Not Included Restore SLA: Next Business Day	per device per month
Gold	,	\$4.23
	Hours of Coverage: 7x24 Parts: Not Included	per device
	Restore SLA: Next Business Day	per month
	Server	F
Bronze	Not Available	Not Available
Silver	Hours of Coverage: 5x12 (Monday - Friday)	\$14.80
	Parts: Not Included	per device
	Restore SLA: Next Business Day	per month
Gold	Hours of Coverage: 7x24	\$18.30
	Parts: Not Included	per device
	Restore SLA: four (4) hours	per month

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Pricing Assumptions and Conditions

General

- The pricing in this Appendix C is conditioned upon mutual agreement between Customer and Unisys upon a Statement of Work/Supplemental Agreement for the desired services that contains provisions deemed appropriate by Customer and Unisys for the desired services
- This proposal is based upon the information and data furnished by State of Texas DIR or standard industry assumptions used to develop solutions of this nature
- The Unisys Program Management Office has been included in the unit prices
- Pricing is subject to confirming assumptions and final Service Level Agreements
- Pricing is based on a minimum 36 month contract and is subject to change if a shorter contract term is awarded
- Customer will provide necessary network connectivity including backup between Customer and Unisys
- Service setup for supported devices will be performed during Standard Business Hours, Monday to Friday 8 a.m. to 5 p.m. local time
- Transition pricing has been excluded

Pricing

- Pricing in United States Dollar (USD)
- Billing Terms: Advanced Net 30

Service Desk

- Pricing is based on 2,000 Seats
- 15 Peregrine licenses are included as part of the service offering
- Per DIR direction, laptops were not included as part of client inventory

Desktop Management

- Desktop management tool (e.g., SMS, Altiris) is in place and available for use by Unisys
- License costs are excluded
- Image servers are available for local storage
- Customer has a remote control tool available

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Maintenance Support Services

- Parts have been excluded
- 0.16 events per device per year for desktops
- Desktop event duration is 1.1 hours. Printer event duration is 1.3 hours
- Desktops, servers, network devices are from Tier 1 OEMs
- Warranty assumptions for client-owned devices: Desktops 75 percent, Servers and Printers 50 percent
- Maintenance service calls will be based on the failure rates of the client selected equipment vendors

Mobility

- A Level 1 Help Desk is in place to take the initial support call
- Devices supported are on the Unisys Certified Device List
- Mobile Operating systems Supported are Palm, Symbian, and Windows Mobile
- Pricing is based on 1,000 Devices
- Pricing includes certification of up to 8 devices

Server Monitoring and Remote Server Management

- Pricing is based on 100 Devices
- Server pricing is based on systems running approved levels of Novell Netware, Windows or supported Unix operating systems

Network Monitoring and Remote Network Management

- Pricing is based on 100 Devices
- Pricing is for a Cisco 2811 router or similar
- Supported devices are SNMP compliant
- All devices supported will be on the Unisys certified equipment list
- Devices supported are on the Vendors current supported list

Firewall Monitoring and Remote Firewall Management

- Supported platforms are Checkpoint, Cisco, ISS, Juniper, Fortinet
- Pricing includes a maximum of 5 percent logical MACs per month

End of Appendix C

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